

# Emerging Business Workshop



***"How To Do Business With the NFL/Super Bowl"***

South Florida Super Bowl XLI Host Committee  
2269 Dan Marino Blvd.  
Miami, FL 33056  
305-626-7341 (phone)  
[www.Superbowlxli.org](http://www.Superbowlxli.org)

## **Table of Contents**

	<u>Page</u>
South Florida Super Bowl XLI Host Committee	2
Emerging Business Development Program	7
Business Resource Guide	9
Goods and Services Typically Purchased	10
Approved Certifying Agencies	11
Application	12



## **Mission Statement**

As host to Super Bowl XLI, we will ensure the readiness of the South Florida region, coordinate the numerous logistics involved with the event and fulfill all obligations to the National Football League.

By successfully doing so, the image of the South Florida region, as well as the entire State of Florida, will be enhanced by the positive impression made on the participants, spectators and viewers of this event, and we will position our area as the premier site for future Super Bowls.

As a community, we will take advantage of the opportunity to host this event by expanding the regional economy by an estimated \$350 million through tourism that will create jobs; effectively market our destination; encourage community involvement; contribute to local business development and add to the overall quality of life of our residents. We will conduct our business in an ethical, honest and fair manner and operate in an environment that is rewarding and exciting for our volunteers and professional staff.

## **Facts**

Super Bowl XLI will be played on February 4, 2007 at Dolphins Stadium. The game will be televised on CBS and will be aired on CBS Radio/Westwood One Radio (English and Spanish).

## **Media**

More than 3,000 working media will attend Super Bowl XLI with 400 of those attending being international journalists.

## **Tickets**

75% of the tickets are distributed to the 32 NFL teams. The remaining 25% are controlled and distributed by the NFL primarily to NFL affiliated companies, the broadcast networks, corporate sponsors, charities and fans.

## **History**

Super Bowl XLI is the 9<sup>th</sup> Super Bowl to be hosted in South Florida since 1968. This ties the record for the most Super Bowls hosted by a community.

## **Hotels**

The NFL in conjunction with the Host Committee has approximately 20,000 hotel rooms under contract. For further information on 'Fan Housing', please visit [www.superbowlxli.org](http://www.superbowlxli.org)

## **Special Events**

Dozens of events are staged each year during Super Bowl week. The dates for several key events surrounding Super Bowl XLI are:

- Saturday, January 27<sup>th</sup> – NFL Experience Opens
- Monday, January 29<sup>th</sup> – Opening Ceremonies, "A Salute to South Florida's Tradition"
- Tuesday, January 30<sup>th</sup> – Dade County Media Party
- Wednesday, January 31<sup>st</sup> – Broward County Media Party
- Thursday, February 1<sup>st</sup> – International Media Reception
- Saturday, February 3<sup>rd</sup> – Taste of the NFL

Additional information regarding the many special events that will occur during Super Bowl week in South Florida will be posted on [www.superbowlxli.org](http://www.superbowlxli.org) as soon as the details are confirmed.

## **South Florida Super Bowl XLI Host Committee Board Members:**

Rodney Barreto (Chairman), The Barreto Group  
Joe Bailey, Dolphins Enterprises  
Bruce Jay Colan, Holland & Knight  
Dean Colson, Colson Hicks Eidson  
Shaun Davis, Shaun Davis & Associates  
Victor Diaz, Podhurst Orseck  
Albert Dotson, Bilzin Sumberg Dunn Price & Axelrod  
Linda Gill, Gill Hotels Company  
Nicki Grossman, Greater Ft. Lauderdale Convention & Visitors Bureau  
Robert J. Henninger, Huizenga Holdings, Inc.  
Pete Hernandez, Miami-Dade County  
W.E. "Mac" McLaughlin, Palm Beach County Convention & Visitors Bureau  
Angel Medina, Jr., Regions Bank  
Bruce Schulze, Dolphins Stadium  
Phil Smith, Phil Smith Mitsubishi & KIA  
Donn Szaro, Ernst & Young  
William D. Talbert, III, Greater Miami Convention & Visitors Bureau

## **Meet the Staff**

Michael Kelly, President  
Ken Elder, Senior Director of Corporate Marketing  
Nicole Epley, Director of Operations & Special Events  
Soulan Johnson, Director of Volunteer Services  
Kathryn Rogers, Director of Hospitality Services / VIP Relations  
Gary Hartfield, Director of Community Outreach  
Myra Berk, Executive Administrator

## **Committees**

**Government Relations** – This committee will ensure that the federal, state, and local governments are informed about the preparations surrounding Super Bowl XLI and that governmental compliance with all bid parameters are met.

Co-Chairs: Marshall Criser, Joel Gustafson

Staff Contact: Michael Kelly

**Public Relations** – This committee is responsible for developing a comprehensive media/public relations plan that is designed to promote Super Bowl XLI programs and events, and to foster a sense of community pride in hosting Super Bowl XLI throughout the South Florida region.

Co-Chairs: Gary Bitner, Evan Contorakes

Staff Contact: TBD

**Corporate Marketing** - The committee is responsible for developing sponsorship opportunities, creating and monitoring prospect lists, and developing sponsorship packages and benefits in order to provide the resources necessary to accomplish our organizational objectives.

Co-Chairs: Mike Snyder, Jose Cancela

Staff Contact: Ken Elder

**Operations** – In conjunction with the NFL's transportation and logistical consultants, this committee is responsible for the integrated planning of all aspects of traffic, transportation, parking, public safety and spectator/visitor movement, including ground and air transport. This committee will also be responsible for preparing Dolphins Stadium and the surrounding areas to host Super Bowl XLI and ancillary activities, establishing a local medical services program and securing and preparing practice sites.

Co-Chairs: Pete Hernandez, Rob Hernandez

Staff Contact: Nicole Epley

**Special Events** – This committee is responsible for producing all Host Committee events and for coordinating Super Celebrations (i.e. term given to public events that are sanctioned by the Host Committee during Super Bowl week) throughout South Florida.

Co-Chairs: John Webb, Victor Diaz

Staff Contact: Nicole Epley

**Hospitality Services** – This committee is responsible for welcoming visitors to South Florida in a warm and memorable manner, and providing exceptional service throughout their stay. This committee will identify a sufficient number of accommodations in the area, suitable for both VIP's and general fans. The committee will also develop programs to properly train the local service industry to embrace the opportunity of hosting a Super Bowl in our community.

Co-Chairs: Christopher Pollock, Larry Gautier

Staff Contact: Kathryn Rogers

**Volunteer Services** – The Volunteer Services Committee is responsible for recruiting, training, and coordinating more than 8,000 volunteers who will assist in many areas (e.g. Meet & Greet, NFL Experience, airports, hotels, transportation, special events, command center, visitor information line). This committee will work closely with the Hospitality Committee to provide first-class service to our visitors.

Co-Chairs: Elaine Adler, Kelly Tortoriello    Staff Contact: Soulan Johnson

**Community Outreach** - The Community Outreach Committee is responsible for conveying to all segments of our population the ways in which people can get involved with the local Super Bowl XLI movement. Of particular importance to this committee is the implementation of the NFL's emerging business program in order to promote and facilitate opportunities for local businesses. This committee will also develop a comprehensive youth outreach program that will provide all students an opportunity to participate in Super Bowl XLI and will work with the NFL to enhance the existing Youth Education Town (YET) Centers, high-tech educational facilities designed to benefit economically disadvantaged youth that were built during the two most recent Super Bowls in South Florida.

Co-Chairs: Dr. Wilhelmena Mack, Al Padron, Bryan Finnie Staff Contact: Gary Hartfield

### **Ways to Get Involved**

- Plan to visit the NFL Experience at Dolphins Stadium.
- Enjoy the Opening Ceremonies, "A Salute to South Florida's Tradition"
- Take part in Super Celebrations in South Florida (Miami-Dade, Broward, and West Palm Beach).
- Encourage your company to support the Host Committee through our corporate sponsorship program.
- Get your local business involved in our Emerging Business program.
- Sign up to be a volunteer!

For more information, visit our Web site at [www.superbowlxli.org](http://www.superbowlxli.org)



# Emerging Business Program

## HISTORY:

In 1994, the National Football League developed an initiative designed to promote Super Bowl-related business opportunities to small, minority- and women-owned businesses. The program, recently coined the Emerging Business Program, has been fully adopted by the South Florida Super Bowl XLI Host Committee. The program will be the cornerstone of Super Bowl XLI procurement efforts.

## PROGRAM MISSION:

To provide increased procurement and business opportunities for qualified small, minority- and women-owned businesses.

## KEY DEFINITIONS:

- **Minority-Owned Business** – a business enterprise that is at least 51 percent owned, controlled and operated on a day to day basis by one or more minority individuals
- **Minority** – includes African-American, Hispanic, Native American, Asian/Pacific American, Asian-Indian American and other groups as identified by the U.S. Small Business Administration
- **Women-Owned Business** – A business enterprise that is at least 51 percent owned, controlled and operated on a day to day basis by one or more Caucasian women. (Note: A women-owned firm where the woman is also a minority should be classified as a minority-owned business.)
- **Small Business** – fewer than 500 employees company wide
- **Certified Business** – a small, minority or woman-owned business whose small, minority or woman-owned controlled operator status has been verified by an independent third party authorized to do so.

## PROGRAM COMPONENTS:

### *Vendor Workshop Series*

- Designed to establish educational/informational workshops for small, minority- and women-owned businesses to engage in economic opportunities created by the Super Bowl. At present, the committee plans to hold several informational forums and public workshops between March 2006 and the Super Bowl. Workshops will be designed to create opportunities for interaction and networking with NFL contractors and other hiring/contracting entities.

### *Business Resource Guide*

- A Business Resource Guide will be created and distributed to local suppliers, the Host Committee, the NFL and its affiliates and corporate sponsors of Super Bowl XLI. The guide provides a listing of certified local and regional small, minority- and women-owned businesses desiring to offer goods and services typically purchased during the Super Bowl. The Guide will also be available online via the Host Committee's Web site.

***Community Outreach***

- The Host Committee's Community Outreach Committee will conduct various community outreach events to keep the public both informed and involved. This is in keeping with the Host Committee's goal of creating *"A Super Bowl that happens with the community, not to the community."*





# Business Resource Guide

The Community Outreach Committee has been tasked with creating a Business Resource Guide comprising *certified* regional small, minority- and women-owned businesses. The Resource Guide is an extensive directory of those businesses that provide products and services typically purchased during a Super Bowl. The Guide will be made available to NFL contractors, affiliates, corporate sponsors and event planners. These purchasing entities solicit these businesses and enter into contracts to provide a given product or service. The Host Committee will establish an aggressive outreach campaign to encourage these entities to procure products and services from the local small business community.

## To be included in the Business Resource Guide:

1. The vendor must complete the South Florida Super Bowl XLI Emerging Business Program application form by no later than June 30, 2006.
  2. A business must be properly certified through one of the Certification Agencies listed on page 11 of this handout and provide documentation of certification by no later than September 30, 2006.
  3. The Business must have been established by October 31, 2005.
- A listing of goods and services typically sought for Super Bowl-related events can be found on the Host Committee's Web site at [www.superbowlxli.org](http://www.superbowlxli.org) or on page 10 of this handout.
  - The Business Resource Guide will be available online at the Host Committee's Web site [www.superbowlxli.org](http://www.superbowlxli.org).
  - The application, included at the end of this handout, is also available on the Host Committee's Web site [www.superbowlxli.org](http://www.superbowlxli.org). Hard copies of the application will be made available at the Certification Agencies.



# Goods and Services Typically Purchased

The following is a list of goods and services typically purchased by NFL contracting entities and other corporate sponsors. This list by no means encompasses all potential Super Bowl-related product and service needs.

	Audio/Visual
	Carpet/Flooring
	Decorations
	Employment agencies
	Event Planning/Production
	Florist/Flowers
	Generators
	Golf Carts
	Heavy Equipment
	Linens
	Merchandisers
	Novelties/Promotional Items
	Photography
	Port-O-Lets
	Scaffolding
	Signs and Banners
	Temporary Staffing
	Tenting
	Transportation (Buses, Limos, Vans)

	Barricades
	Catering
	Destination Management
	Entertainment/Musical Groups
	Fencing
	General Contractors (Building materials, Carpenters, Carpet Layers, Electronic, General Laborers, Painters)
	Gift Baskets/Items
	Hardware Supplies
	Lighting/Staging
	Media/Public Relations
	Messenger/Courier Service
	Office Supplies
	Pipe and Drape
	Printing
	Security
	Sound
	Tables and Chairs
	Trailers
	Waste Removal



# Approved Certifying Agencies

## MIAMI-DADE COUNTY

### **Miami-Dade County Department of Business Development**

111 N.W. 1<sup>st</sup> Street, Suite 1910  
Miami, Fla. 33128  
[www.miamidade.gov/dbd/](http://www.miamidade.gov/dbd/)  
305-375-3132

### **City of Miami Purchasing Department**

444 SW 2<sup>nd</sup> Ave, 6<sup>th</sup> Fl  
Miami, Fl 33130  
[www.miamigov.com/procurement/mwbe.asp](http://www.miamigov.com/procurement/mwbe.asp)  
305-416-1913

### **Women's Business Development Center**

11205 S. Dixie Highway, Ste. 101  
Pinecrest, FL 33156  
<http://www.womensbusiness.info/>  
305-971-9446

### **Florida Regional Minority Business Council**

9499 NE 2<sup>nd</sup> Ave, Suite 201  
Miami, Fl 33138  
[www.frmbc.org](http://www.frmbc.org)  
305-762-6151

### **Miami-Dade County School Board**

1450 NE 2<sup>nd</sup> Ave.  
Miami, Fl 33132  
<http://procurement.dadeschools.net/>  
305-995-1380

### **U.S. Small Business Administration (S. Fl. D)**

100 So. Biscayne Blvd. 7<sup>th</sup> Fl  
Miami, Fl 33131  
[www.sba.gov](http://www.sba.gov)  
305-536-5533

*(applies only to existing 8(a) and SDB firms – does not apply to firms seeking 8(a) or SDB certification)*

## BROWARD COUNTY

### **The School Board of Broward County Minority/Women Business Enterprise Div**

7720 West Oakland Park Boulevard, Suite 323,  
Sunrise, FL 33351-6704  
<http://www.browardschools.com/index>  
754-321-2290

### **North Broward Hospital District**

Office of Supplier Diversity  
303 SE 17th St., Suite 308  
Ft. Lauderdale, FL 33073  
[www.browardhealth.org](http://www.browardhealth.org)  
954-831-2794

### **Broward County Small Business Development Division**

115 South Andrews Avenue - A640  
Fort Lauderdale, FL 33301  
<http://www.broward.org/smallbusiness/welcome.htm>  
954-357-6400

## **PALM BEACH COUNTY**

### **South Florida Water Management District**

3301 Gun Club Road

West Palm Beach, FL 33406

[www.sfwmd.gov/site/index.php?id=31](http://www.sfwmd.gov/site/index.php?id=31)

561-682-2847

### **School District of Palm Beach County**

3300 Forest Hill Blvd

West Palm Beach, FL 33406

[www.palmbeach.k12.fl.us/Bids/purch](http://www.palmbeach.k12.fl.us/Bids/purch)

561-434-8508

### **Palm Beach County Office of Small Business Assistance**

50 S. Military Trail

West Palm Beach, FL 33415

[www.pbcgov.com/osba](http://www.pbcgov.com/osba)

561-616-6840

### **City of West Palm Beach Small Bus. Div.**

200 2nd Street, 2nd Floor

West Palm Beach, Florida 33401

[www.cityofwpb.com/sbiz](http://www.cityofwpb.com/sbiz)

561 - 822-1275

## **STATE OF FLORIDA**

### **State of Florida – Office of Supplier Diversity**

4050 Esplanade Way, Suite 380

Tallahassee, FL 32399

[www.osd.dms.state.fl.us](http://www.osd.dms.state.fl.us)

850-487-0915



## ***SOUTH FLORIDA SUPER BOWL XLI***

### ***EMERGING BUSINESS PROGRAM APPLICATION***

It is the policy of the National Football League that minority and woman-owned businesses have the maximum opportunity to participate in the Super Bowl procurement process. The South Florida Super Bowl XLI Emerging Business Program is designed to ensure local minority and woman-owned businesses are provided access to these procurement opportunities. While participation in the program does not guarantee receipt of Super Bowl XLI-related contracts, it is the intention of the Host Committee that interested minority and woman-owned businesses receive an education in the large event procurement process, an introduction to potential partners and exposure to other procurement opportunities.

#### **Key definitions relevant to the Emerging Business Program:**

**Minority** - African American, Hispanic American, Native American, Asian-American

**Minority Business Enterprise (MBE\*)** - A business that is at least 51% owned, controlled and operated on a day-to-day basis by one or more minority individuals.

**Woman Business Enterprise (WBE\*)** - A business that is at least 51% owned, controlled and operated on a day-to-day basis by one or more Caucasian women. (Note: A woman owned firm where the woman is also a minority is classified as a Minority-Owned Business).

**Certified Business** – A minority or woman-owned firm whose minority or woman-owned/controlled operator status has been verified by an independent third party authorized to do so.

**Authorized Certifying Agencies** - Miami-Dade County Department of Business Development; Florida Regional Minority Business Council; City of Miami Purchasing Department; Miami-Dade County School Board; Women's Business Development Center; Broward Interlocal Certification Consortium/School Board of Broward County, North Broward Hospital District, Broward County Small Business Development Division; South Florida Water Management District; School District of Palm Beach County; Palm Beach County Office of Small Business Assistance; City of West Palm Beach Small Business Division; and State of Florida-Office of Supplier Diversity.

**Note: Only businesses certified through one of the approved certifying agencies will be included in the Emerging Business Resource Guide.**

**Date of Application** \_\_\_\_/\_\_\_\_/\_\_\_\_

## **1. General Information**

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Name of Business

---

Contact Person

Title

---

Business Street Address (no P.O. Boxes accepted)

---

City

State

Zip Code

---

County

Area Code

Telephone

Fax

---

E-mail Address

Website Address

### **Major Products and/or Services Offered:**

Please select one product and/or service that you are certified to provide. This indication will determine the category your company will be listed under in our published and online business directory.

<input type="checkbox"/>	Audio/Visual	<input type="checkbox"/>	Barricades
<input type="checkbox"/>	Carpet/Flooring	<input type="checkbox"/>	Catering
<input type="checkbox"/>	Decorations	<input type="checkbox"/>	Destination Management
<input type="checkbox"/>	Employment agencies	<input type="checkbox"/>	Entertainment/Musical Groups
<input type="checkbox"/>	Event Planning/Production	<input type="checkbox"/>	Fencing
<input type="checkbox"/>	Florist/Flowers	<input type="checkbox"/>	General Contractors (Building materials, Carpenters, Carpet Layers, Electronic, General Laborers, Painters)
<input type="checkbox"/>	Generators	<input type="checkbox"/>	Gift Baskets/Items
<input type="checkbox"/>	Golf Carts	<input type="checkbox"/>	Hardware Supplies
<input type="checkbox"/>	Heavy Equipment	<input type="checkbox"/>	Lighting/Staging
<input type="checkbox"/>	Linens	<input type="checkbox"/>	Media/Public Relations
<input type="checkbox"/>	Merchandisers	<input type="checkbox"/>	Messenger/Courier Service
<input type="checkbox"/>	Novelties/Promotional Items	<input type="checkbox"/>	Office Supplies
<input type="checkbox"/>	Photography	<input type="checkbox"/>	Pipe and Drape
<input type="checkbox"/>	Port-O-Lets	<input type="checkbox"/>	Printing
<input type="checkbox"/>	Scaffolding	<input type="checkbox"/>	Security
<input type="checkbox"/>	Signs and Banners	<input type="checkbox"/>	Sound
<input type="checkbox"/>	Temporary Staffing	<input type="checkbox"/>	Tables and Chairs
<input type="checkbox"/>	Tenting	<input type="checkbox"/>	Trailers
<input type="checkbox"/>	Transportation (Buses, Limos, Vans)	<input type="checkbox"/>	Waste Removal

## **2. Type of Ownership**

Legal Structure *(Please check one)*

( ) Sole Proprietorship    ( ) Partnership/Joint Venture    ( ) Corporation    ( ) Limited Liability Co.

**3. Applicant's Identification**

Is your business minority- or woman-owned?\* \_\_\_\_\_ Yes \_\_\_\_\_ No

**Gender/Ethnic Group**

\*Please specify all that apply:

_____ Male	_____ African-American
_____ Female	_____ Hispanic-American
	_____ Native-American
	_____ Asian-American
	_____ Caucasian Female

Is your business certified? \_\_\_\_\_ Yes \_\_\_\_\_ No

Status? \_\_\_\_\_ MBE\* \_\_\_\_\_ WBE\* \_\_\_\_\_ Pending

*(If no, please contact one of the agencies listed at the end of this application for information on business certification. Only businesses certified with one of the approved certifying agencies will be included in the resource guide. If yes, identify the status for which certification is applicable and include a copy of your certificate with your application).*

Certifying Agency: \_\_\_\_\_ (Please see listing the last page)

**4. Current Number of Employees:**

\_\_\_\_\_ Full-time \_\_\_\_\_ Part-time \_\_\_\_\_ Contract Personnel

**5. Is your company insured?** \_\_\_\_\_ Yes \_\_\_\_\_ No

If yes, please provide the following:

Agent: _____	Phone Number: _____
Address: _____	Contact Person: _____
Type of Insurance: _____	Coverage Limit: _____

**6. Is your company bonded?** \_\_\_\_\_ Yes \_\_\_\_\_ No

If yes, please provide the following:

Type _____	Limit _____
Bonding Company: _____	
Address: _____	
Contact Person: _____	Phone Number: _____



7. ***Please list three major projects and/or clients that have used your product/service within the last 15 months.*** (Please use additional sheets if necessary)

Project	Amount Grossed	Date	Client/Phone Number
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

**AFFIDAVIT:**

I, \_\_\_\_\_ (Name of Owner), hereby certify that the above information provided in this application as related to my status as a minority or woman-owned business is true and accurate. It is understood that if \_\_\_\_\_ (Name of Company) or its ownership is found to have misrepresented themselves as to their status as a minority or woman-owned business, any resulting contracts may be terminated.

\_\_\_\_\_  
Applicant Signature

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

*For more information about the Super Bowl XLI Emerging Business Program  
Please contact 305-626-7341 (phone); 305-614-7567 (fax)*

**Please mail your application to:**

**South Florida Super Bowl XLI Host Committee  
Emerging Business Program  
Dolphins Stadium  
2269 Dan Marino Blvd.  
Miami Gardens, FL 33056**

**(Be sure to include your certification document if you  
already are a MBE or WBE)**

**Please allow 2 weeks from the postage date  
to receive a confirmation e-mail**

## ***The South Florida Super Bowl XLI Host Committee***

### **Emerging Business Program Certification Entities**

To participate in the program, diversity businesses must complete an Emerging Business Program Application and be certified by one of the following certification entities:

#### **MIAMI-DADE COUNTY**

**Miami-Dade County Department of  
Business Development**

111 N.W. 1<sup>st</sup> Street, Suite 1910  
Miami, Fla. 33128  
[www.miamidade.gov/dbd/](http://www.miamidade.gov/dbd/)  
305-375-3132

**City of Miami Purchasing Department**

444 SW 2<sup>nd</sup> Ave, 6<sup>th</sup> Fl  
Miami, Fl 33130  
[www.miamigov.com/procurement/mwbe.asp](http://www.miamigov.com/procurement/mwbe.asp)  
305-416-1913

**Women's Business Development Center**

11205 S. Dixie Highway, Ste. 101  
Pinecrest, FL  
33156 <http://www.womensbusiness.info/>  
305-971-9446

**Florida Regional Minority Business  
Council**

9499 NE 2<sup>nd</sup> Ave, Suite 201  
Miami, Fl 33138  
[www.frmbc.org](http://www.frmbc.org)  
305-762-6151

**Miami-Dade County School Board**

1450 NE 2<sup>nd</sup> Ave.  
Miami, Fl 33132  
<http://procurement.dadeschools.net/>  
305-995-1380

**U.S. Small Business Administration (S. Fl. D)**

100 So. Biscayne Blvd. 7<sup>th</sup> Fl  
Miami, Fl 33131  
[www.sba.gov](http://www.sba.gov)  
305-536-5533

*(applies only to existing 8(a) and SDB firms –  
does not apply to firms seeking 8(a) or SDB  
certification)*

#### **BROWARD COUNTY**

**The School Board of Broward County  
Minority/Women Business Enterprise Div**

7720 West Oakland Park Boulevard, Suite 323,  
Sunrise, FL 33351-6704  
<http://www.browardschools.com/index>  
754-321-2290

**North Broward Hospital District**

Office of Supplier Diversity  
303 SE 17th St., Suite 308  
Ft. Lauderdale, FL 33073  
[www.browardhealth.org](http://www.browardhealth.org)  
954-831-2794

**Broward County Small Business Development Division**

115 South Andrews Avenue - A640  
Fort Lauderdale, FL 33301  
<http://www.broward.org/smallbusiness/welcome.htm>  
954-357-6400

## **PALM BEACH COUNTY**

### **South Florida Water Management District**

3301 Gun Club Road

West Palm Beach, FL 33406

[www.sfwmd.gov/site/index.php?id=31](http://www.sfwmd.gov/site/index.php?id=31)

561-682-2847

### **School District of Palm Beach County**

3300 Forest Hill Blvd

West Palm Beach, FL 33406

[www.palmbeach.k12.fl.us/Bids/purch](http://www.palmbeach.k12.fl.us/Bids/purch)

561-434-8508

### **Palm Beach County Office of Small Business Assistance**

50 S. Military Trail

West Palm Beach, FL 33415

[www.pbcgov.com/osba](http://www.pbcgov.com/osba)

561-616-6840

### **City of West Palm Beach Small Bus. Div.**

200 2nd Street, 2nd Floor

West Palm Beach, Florida 33401

[www.cityofwpb.com/sbiz](http://www.cityofwpb.com/sbiz)

561 - 822-1275

## **STATE OF FLORIDA**

### **State of Florida – Office of Supplier**

#### **Diversity**

4050 Esplanade Way, Suite 380

Tallahassee, FL 32399

[www.osd.dms.state.fl.us](http://www.osd.dms.state.fl.us)

850-487-0915